



Vantage Point Associates Clients Our Consultants Have Served

Pharmaceutical

Bayer Diagnostics
Bristol Myers Squibb
Ciba-Geigy
Eli Lilly
Glaxo-Wellcome
Hoechst Marion Roussel
Hoffmann LaRoche
Johnson & Johnson
Life Technologies
Merck & Co.
Parke-Davis
Pfizer
Sandoz
Schering-Plough
SmithKline Beecham
Warner Lambert

Financial

Bank of America
Bankers Trust
Chase Manhattan Bank
Chemical Bank
Citicorp
Equitable
First Alabama
First Boston
First Chicago
Fleet Bank
GE Capital
Goldman Sachs
Household International
Marine Midland Bank
Marsh McLennan
Companies
Merrill Lynch
Metropolitan Life
MONY
Nations Bank
Putnam Investments
Salomon Brothers
Shawmut and Star Bank
UBS/Paine Webber

Industrial

Alcoa
American Cyanamid
BASF
BFGoodrich
Boehringer Mannheim
Bowater
Burlington
Cargill
Champion International
Chevron
Corning Incorporated
Dexter Corporation
DuPont
DuPont Dow Elastomers
Ford / Visteon
Fraser Paper
General Electric
GEON
Hoechst
Honeywell
ICI
IMS America
James River Corporation
Kodak
Microsoft
Mobil
Motorola
Navistar
Perkin-Elmer
Philips
Praxair
Quaker Chemical
Reynolds & Reynolds
Rhône-Poulenc
Rohm & Haas
S. D. Warren
Specialty Minerals, Inc.
Sumitomo Electric
Lightwave Corp.
Sun Microsystems
Sun Oil Company
Texas Instruments
Textron
TRW
U.S. Steel
Union Carbide
Xerox Corporation

Utilities/Telecom

Ameritech
AT&T
Bell Atlantic / NYNEX
Bellcore
BellSouth
Centerior Energy
Consolidated Edison
Florida Power & Light
GTE
Kansas City Power & Light
Northeast Utilities
Northern Telecom
Pacific Telephone
Public Service Electric &
Gas
Scottish Hydro

Transportation

Japan Airlines
Norfolk & Southern

Consumer

A&E Television Networks
American Home Products
AOL Time Warner
Avon
Bacardi
Bausch & Lomb
Coca Cola
Diners Club International
Hallmark Cards
Land's End
Lipton
Lowe's Companies
MasterCard International
Mattel
Nabisco
PepsiCo
Premark
Seagram
Unilever
United Distiller / Guinness

Business Services

ADP
ARAMARK
Deloitte Touche Tohmatsu
Dun & Bradstreet
Katz Media Corporation
KPMG
McGraw-Hill

Non-Profit

Hartford Hospital
Johns Hopkins University
Hospital
Memorial Sloan-Kettering
Cancer Center
Nature Conservancy
SUNY Health Science
Center
Yale-New Haven Hospital

International

BHP
BOC
Exxon Australia Ltd.
Fortis
Rank-Xerox